

Annual Meeting



Presented by the NAIGC
April 24, 2023

Agenda

1. Opening Remarks
2. Organizational Accomplishments & Updates
3. Financial Update
4. Nationals 2024 Preview
5. Board Member & Regional Representatives Voting
6. Q&A



Speaker: Ilana Shushansky - Board President

Welcome to the 2023 Annual Meeting

- Zoom presentation etiquette
 - Feel free to use the Zoom Q&A feature throughout the meeting. There will also be time at the end for questions.
 - Feel free to utilize the raise hand feature as well, this will allow us to unmute you and you can ask your question out loud
- To see the presenters during screen share, **View → Options → Side by Side View**
- This presentation will be recorded for anyone who was unable to make it tonight



Mission and Core Values

Mission: To provide collegiate and adult gymnastics opportunities through competition, community building, and pushing the boundaries of the sport.

Our core values represent how the NAIGC will achieve its mission - by:

- Embracing **radical opportunity**. Cultivating an inclusive environment that encourages and supports the participation and competition in the sport of gymnastics.
- Offering an exceptional **member experience**.
- Removing barriers to **transparency** and effectively communicating the rationale of decisions with our members and the public.
- Fostering **innovation and creativity** to push the boundaries of the sport of gymnastics.



We Exist to Fill a Gap in Gymnastics

	Youth	Collegiate	Adults
Beginner or Middle Level	 		 
Advanced Level		  	
Elite Level	 	 	  

A Word From our Sponsors



15% discount on any equipment for any gym hosting an NAIGC Club. Currently running discounts on home equipment. Free shipping with promo code “NAIGCMEMBER15”.



10% discount on any purchases by NAIGC members. Access the link to discount on naigc.org. Code: “NAIGC”



Thank you to GK for providing our 2023 Nationals Gift!



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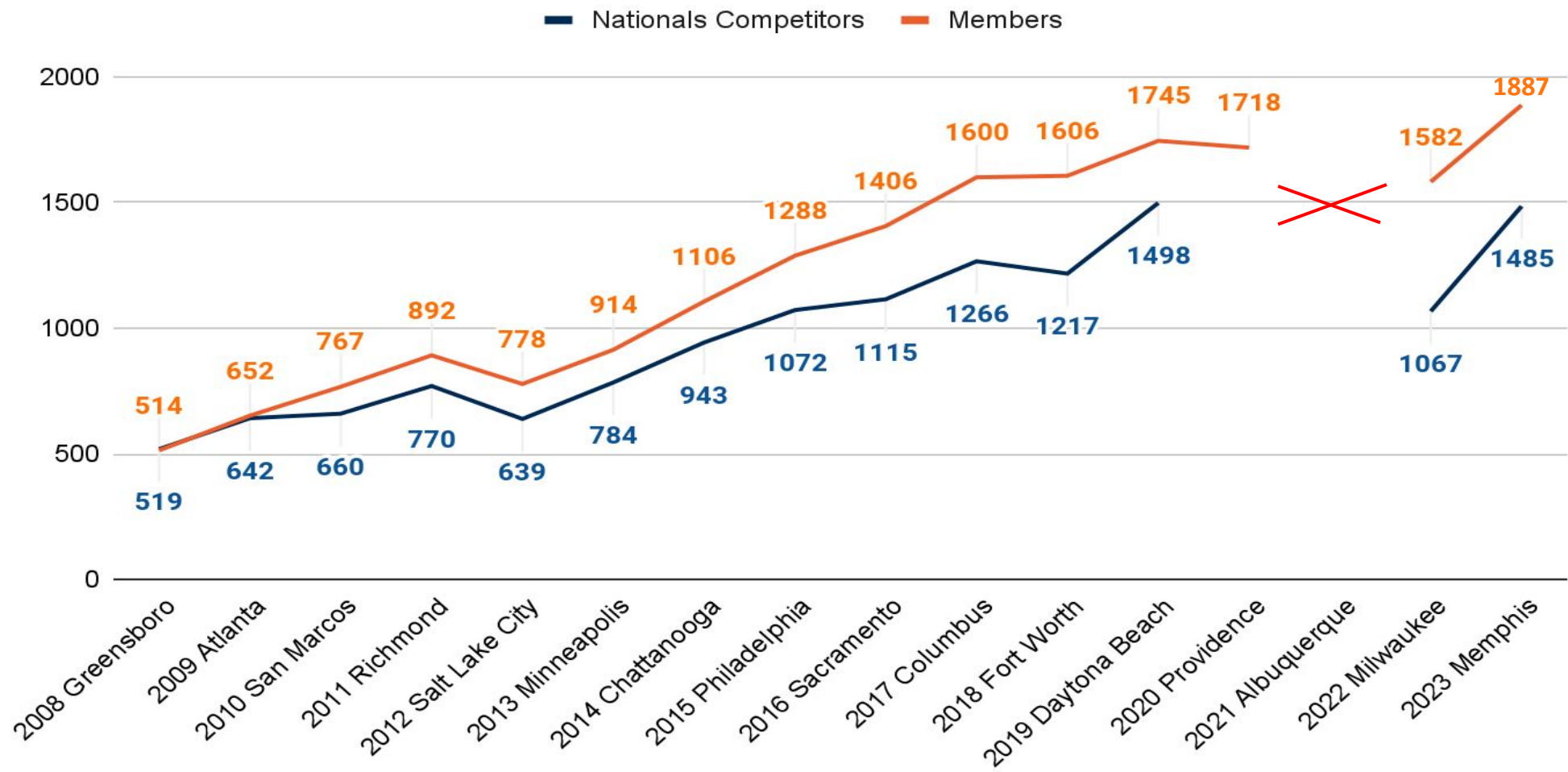
ScoreFlippers



- Registration and scoring will be moving to ScoreFlippers for all NAIGC events, including sanctioned events and Nationals
- Instructions will be posted at naigc.org when the season starts
- Check out our [Nationals 2023 results](#) for a demo!
- Q&A:
 - **Will the scores from ScoreFlippers for Nationals be copied to the NAIGC Meet Results page?** No, scores will only be available on ScoreFlippers
 - **Being able to see all scores on an athletes profile is behind a paywall. Can the NAIGC make all ScoreFlippers features accessible to members without paying a monthly fee?** Not currently, but the NAIGC will continue to discuss accessibility options with ScoreFlippers.
 - **Why can I can only see AA scores for an individual?** Finals score only appear in the events that someone qualified for finals on.
 - **If we host our own sanctioned home meet we will have to utilize score flippers instead of the NAIGC platform used in the past?** Yes, the NAIGC platform utilized in the past will no longer be available. The ScoreFlippers scoring system will be available to sanctioned meets at no additional cost, similar to the previous platform.



Nationals and Membership Growth



New Clubs

123 paying member clubs; 26 new member clubs, including:

A.C.E.S

All American Gymnastics and
Dance

Chalk It Up

Classics Adult Gymnastics Club

Dartmouth University

Florida Atlantic University

GAYGE

Grand Canyon University

Gym Quest Gymnastics

Gymstarz Elite

Iowa State University

Ithaca College

Middle Tennessee State

National Academy of

Artistic Gymnastics

Paramount Sports

Complex

Pinnacle Gymnastics

Seattle Seals

The Klub Gymnastics

The Mighty Tucks

Triumph Gymnastics

University of Alabama
Huntsville

University of Chicago

Ultimate Air T&T

University of Arkansas

University of South

Florida

Virginia Beach Adult

Gymnastics Club



Nationals 2023 Competition Offerings



- **WAG:** Xcel Silver, Xcel Platinum, Level 8 and Level 9
- **MAG:** Level 7, Level 9, and NCAA modified
 - NAIGC-specific Code of Points
- **Unified Artistic Gymnastics (UAG):** Individuals compete both MAG and WAG events
- **Decathlon:** Athletes compete all 10 events (both WAG and MAG)
- **Trampoline & Tumbling:** New Flyers, Intermediate Flyers, High flyers
 - Event Offerings: Power Tumbling, Individual Trampoline, Double Mini Trampoline, and Synchronized Trampoline

**All level offering will remain the same for the 2023-2024 competition season.
They may be revisited by the NAIGC Rules Teams after that.**

Have questions about rules?

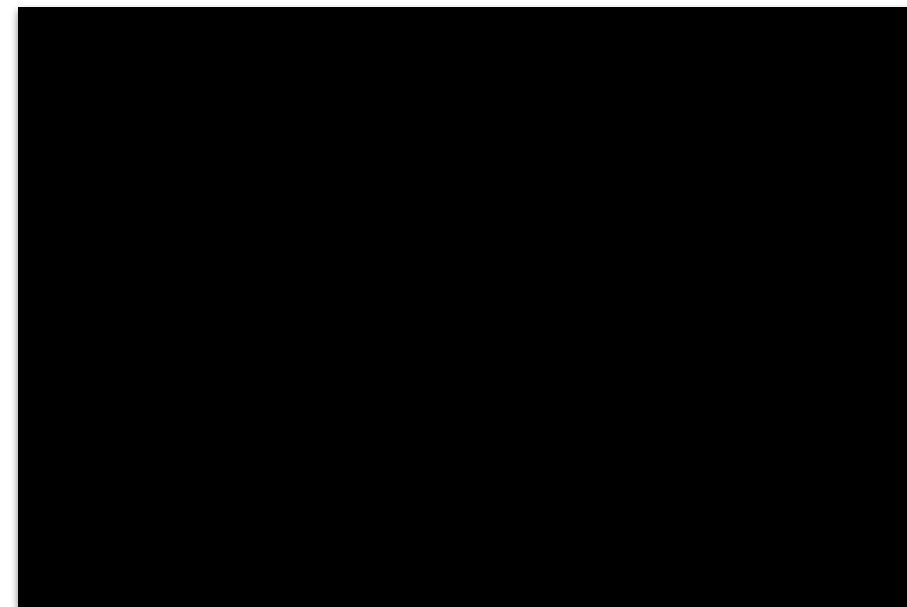
1. Check the website, naigc.org/rules
2. If you still have questions, email rules@naigc.org



Nationals 2023 Recap

Total Participants = 1,515
1,485 competitors, 30 coaches

- **WAG: 1103 participants**
 - Xcel Silver: 117
 - Xcel Platinum: 460
 - Level 8: 399
 - Level 9: 127
- **MAG: 373 participants**
 - Level 7: 135
 - Level 9: 127
 - NCAA Mod: 111
- **T&T: 94 participants (almost double the number from 2022!)**
- **UAG: 119 participants**
- **Decathlon: 62 participants**
- **Omnithon (MAG + WAG + T&T): 15 participants**



Nationals 2023 Recap

Collegiate vs. Community Competitors

	Community		Collegiate	
	#	%	#	%
WAG Silver	34	28%	87	72%
WA Platinum	88	19%	384	81%
WAG Level 8	50	12%	363	88%
WA Level 9	33	25%	99	75%
MAG Level 7	30	48%	32	52%
MAG Level 9	25	30%	58	70%
MAG NCAA	17	31%	38	69%
Total	277	21%	1061	79%



Nationals Survey

NAIGC volunteers tried to survey every team at nationals during competition, but we inevitably missed some.

If you weren't surveyed (or if your club was and you have different opinions, or you just want to fill out a survey!) please take a few minutes to fill in your feedback here:

[MAG Survey](#)

[WAG Survey](#)



FlipFest 2023



- August 11-13 in Crossville, TN
- Weekend filled with lake activities, campfires, ropes course, and gymnastics!!
- Registration will be open June 1 - August 1
- \$150 registration, and active 2023-2024 NAIGC membership



Speaker: Tami Chalom - Executive Director

Volunteer in Operations

Operations are the day-to-day tasks we do to ensure we execute on the mission

Operations tasks include:

- Event planning (i.e. Nationals, regionals, event sanctioning, registration, scoring)
- Communications (i.e. social media, website, membership outreach)
- Fundraising (including scholarships and sponsorships)

Volunteering is a great way to give back to the NAIGC and grow professional skills!

Ready to get involved?

- More details on our [website](#)
- [Apply Here](#)

Not sure how you can help? Reach out to info@naigc.org and we can help find the best fit!



2023-2024 Scholarships

- Applications are now open until June 17. [Apply here!](#)
- Two scholarship categories available:

First Year Award

Award Amount: \$2,000

Number of awards available: 2

Eligibility Criteria: Individuals graduating from high school who plan to join an NAIGC club

BIPOC Award

Award Amount: \$2,000

Number of awards available: 2

Eligibility Criteria: Incoming or current undergraduate student who identifies as a race that is underrepresented in four year colleges.



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3. **Financial Update**
4. Nationals 2024 Preview
5. Board Member & Regional Representatives Elections
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2023 NAIGC Financials

The NAIGC is a 501(c)(3) organization that...

- Is entirely **volunteer run**
- Still has **annual overhead costs**, including:
 - Annual board meeting expenses
 - Website and technology tools
 - Banking and payment fees
 - Outreach and marketing
- Uses its net **income to provide new opportunities and services** for our membership, such as:
 - Trampoline and tumbling at Nationals
 - Awards, insurance, registration, and scoring for sanctioned/virtual meets and virtual challenges
 - Scholarship program



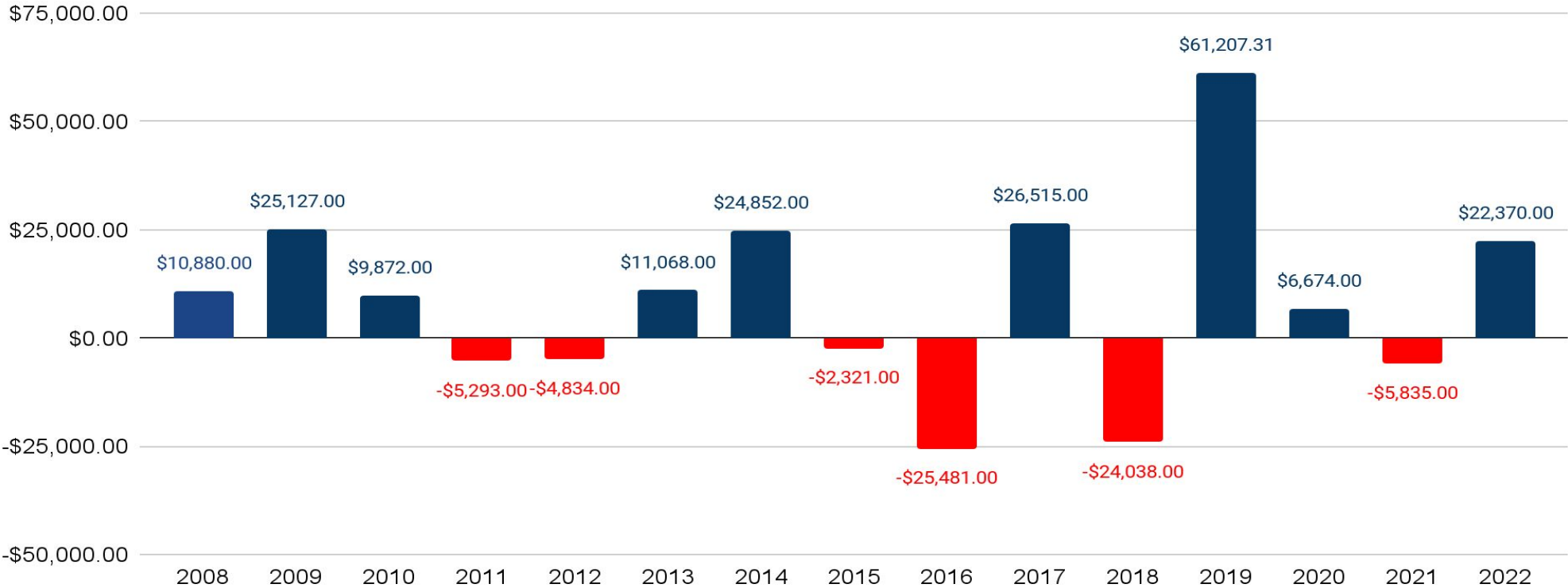
Most Recent Fiscal Year NAIGC Income and Expenses

July 2021 - June 2022			
	Income	Expense	Difference
Membership/Corporate	\$54,635	\$15,440	\$39,195
Nationals	\$128,290	\$135,000	-\$6,710
Banquet	\$36,745	\$41,603	-\$4,858
Merch + Misc	\$4,310	\$9,567	-\$5,257
Event Sanctioning	\$ -	\$ -	\$ -
Total	\$223,980	\$201,610	
Net Income	\$22,370		



Historical Net Operating Income

Net Operating Income (2008 - 2022)



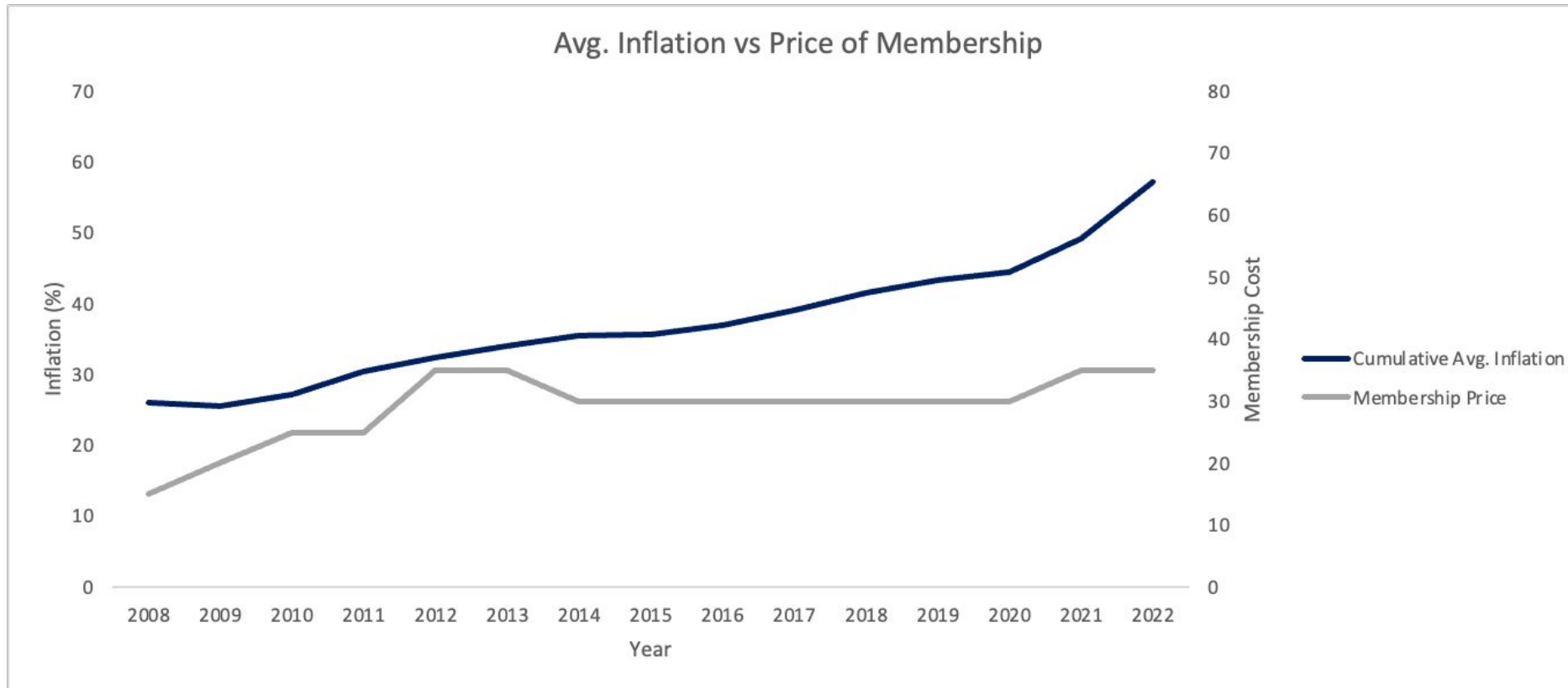
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Speaker: Hannah DeRoche - Board Treasurer

**Projected:* NAIGC's fiscal year runs July 2022 - June 2023 and final income/expenses will be determined after the end of the year

NAIGC Membership Fees & Inflation



FUTURE STATE

The NAIGC's **cost of providing services is increasing**, including the following expenses:

- Convention Center Rental
- Food & Beverage
- Equipment
- Scoring/Registration System
- Stipended Executive Director



Speaker: Hannah DeRoche - Board Treasurer

**Inflation data sourced from
usinflationcalculator.com*

NAIGC.org 22

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Nationals Locations - How are they decided?

1. The NAIGC works with an event management company called J Team that has experience in event housing and logistics
2. Using NAIGC Nationals event requirements (i.e. amount of space, number of hotel rooms, minimum ceiling height, etc.), J Team to collect bids from cities around the country and helps negotiate convention center and hotel room rates on behalf of the NAIGC.
3. J Team and the NAIGC National Coordinator work closely together to finalize each bid and present it to the NAIGC Board. The presentation to the board includes a Location Decision Matrix that scores each city on three different categories:

1. **Attributes:** This score considers Distance between hotel and venue; Overflow hotel availability; Tourist attractions; Restaurants (including if there is restaurant in hotel); Grocery/convenience stores; Social gathering places (restaurants, bars, bowling, etc.); Additional room at hotel for socializing; Friendly and accommodating hotel staff
2. **Cost to attendees per person:** This score includes average flight cost and # of clubs flying, average driving cost and # of clubs driving, and hotel cost per night
3. **Cost to the NAIGC per person:** This score includes cost of competition venue, food & beverage minimum, union labor costs, hotel rebates, expected number of attendees given the location, etc.

4. The Board ultimately votes for the winning bid and selects the nationals location.



Nationals 2024

Albuquerque, New Mexico

Dates: April 10-13, 2024

Host Hotel: Hyatt Regency Albuquerque and DoubleTree by Hilton (both are directly adjacent, but not connected to, the convention center)

Competition Venue: Albuquerque Convention Center



Nationals 2025

TBD: The Nationals 2025 location will be announced in the Fall.



Speaker: Olivia Ragoowansi - Nationals Coordinator

NAIGC.org 25

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Board Member Elections

Voting starts today!

- 8 Candidates selected through rank-choice voting (4 two-year terms & 4 one-year terms)
- Process:
 - The Nomination Committee reviews candidate applications and provides endorsements for candidates based on skills and experience
 - Does not remove candidates from ballot
 - Provides useful information about candidates to membership to help inform their vote
 - Endorsements distributed via email, [election page of the website](#), the ballot, and today's meeting
- Timeline:
 - April 24th - Election opened at 8:30PM today
 - May 1 - Voting closes at 11:59PM PDT (results announced shortly after)



Board Member Elections

NomCom Recommendations

Candidates:

- Tim Michaels
- Kyle Sandberg
- Daniel Luu
- Ashley Ross
- Andrew Hutcheson
- Dorothy Mims
- Dian Nissen Ramirez
- Jules Pierce
- Anna Strauss
- William Kim
- Bryan Johnson
- Dan Marshall
- Ryan Bradley

Highly Endorsed

Endorsed

**Not endorsed, but still
eligible for election**



Board Member Elections

NomCom Recommendations

Top Tier - Highly Endorsed

- Daniel Luu
 - Brings in some key skills we don't currently have - extensive management experience, financial experience in both corporate and nonprofit environments, and knowledge of and connections within the T&T community
- Kyle Sandberg
 - Has done excellent work leading the Policy committee in the last year, excellent peer reviews for efficacy, work ethic, and ease of collaboration
- Tim Michaels
 - Extensive experience within all levels of the NAIGC as well as within the broader MAG community, Tim is specifically interested in tackling some of our looming financial challenges and has the skills and experience to succeed in that goal



Board Member Elections

NomCom Recommendations

Second Tier - Endorsed

- Andrew Hutcheson
 - Has been a valuable member of the organization for many years now, and has done good work on the board across Development and Policy
- Ashley Ross
 - Has been a valuable member of the organization for many years now, and has done good work as Secretary and on the Development and Policy committees
- Dorothy Mims
 - Extensive volunteer experience outside of the NAIGC, brings experience as both a NCAA gymnast and an NAIGC gymnast across both WAG and MAG
- Jules Pierce
 - Has led the Events Department successfully for the last 1.5 years, great communicator with management skills from work experience, wants to focus on financial improvement similar to Tim Michaels
- Dian Nissen Ramirez
 - Brings extensive experience and connections in the T&T and exercise communities, and has shown her dedication and effectiveness as T&T co-lead in ops the past two years



Board Member Elections

NomCom Recommendations

Third Tier - Not endorsed, but still eligible for election

The following candidates bring potential to the NAIGC Board, but are not formally endorsed by the nomination committee as the most suitable for the current needs of the organization.

- Ryan Bradley
- Bryan Johnson
- Anna Strauss
- William Kim
- Dan Marshall



Regional Representative Elections

Voting starts today!

- 7 representatives selected through rank-choice voting (1 per region)
- Process:
 - Only member clubs from within each of the 7 regions will vote for their elected Regional Representative
- Timeline:
 - April 24th - Election opened at 8:30PM today
 - May 1 - Voting closes (results announced shortly after)
- Candidate Introduction:
 - Allison Sundeen - Midwest
 - Emma Calimag-Sisson - West
 - Scarlet Howser - Mideast
 - Lorelei Thompson - Mid-Atlantic
 - Alyssa Haffner - Southeast
 - Hannah Fechtner - Mid-Atlantic
 - Jessica Knapp - Northeast

We are still looking for applicants for **South Central** Regional Representative. Please email info@naigc.org if you are interested in being added to the ballot for that region.



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Q&A

Please utilize the Q&A or raise hand function within Zoom

Feel free to send any other feedback and/or questions to:
info@naigc.org

